OCT | NOV | DEC **2024**

SPECIALS | EDUCATION | OFFERS

AGED CARE @EBOS

An EBOS Healthcare Publication Aged Care Division Phone: 0800 18 17 16 E&OE. Offers not available to medical wholesalers and brokers. All offers valid unti 31st December 2024 unless otherwise specifi or while stocks last.

AGED CARE@EBOS

Welcome to our Summer Edition

We are now well into Spring and looking forward to a great New Zealand Summer.

We are excited to once again be the sponsor of the Overall Excellence in Care Awards at the NZACA Conference at the end of this month, keep an eye out for all the deserving winners.

In this edition we are pleased to promote our Welch Allyn Diagnostic Equipment along with a wide range of wound care essentials, infection prevention options and some information on Attends changes.

Remember in order to get accurate pricing for your facility make sure you log in, if you are unsure contact your Key Account Manager - we are happy to help.

We wish you a very Merry Christmas and Festive Season, stay safe and looking forward to 2025

Kind regards,

Lucy Millin

Lucy Millin Aged Care Sales Manager NZ

Who are we?

A medical industry supply specialist celebrating over 100 years of Aged Care experience - WE ARE ESSENTIAL TO HEALTH.

What do we do?

We connect healthcare providers with the best products from around the world.

Our commitment

- Extensive Choice of Products .
- High Quality at an Affordable Price
- Sales and Customer Service teams dedicated to Primary
- Simple and Convenient Ordering
- Online Access 24/7

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- Reliable and Responsive Delivery
- Free Education and Training

WE VALUE YOUR FEEDBACK

WRITE TO US AT: marketing@ebos.co.nz

Lucy's **Top Picks**

READY-TO-DRINK

DELICIOUSLY SMOOTH **HIGH ENERGY HIGH PROTEIN**

FLAVOURED FORMULATED SUPPLEMENTARY DRINK



NEW PRODUCT

See page 6 to learn more



Premium Facial Tissues



community for over

SPECIAL DEALS on Welch Allyn Products



Key Features:

- Platform 767 gauge and desk stand
- Laser-engraved dial face
- Certified accuracy to +/-3mm Hg
- Lifetime calibration warranty
- Ruby Jewelled movement

\$545.00

• Latex and Mercury free

767 MOBILE ANEROID



BRONZE SERIES DURASHOCK - DS44



- 5 year calibration warranty
- Preprinted dial
- Shock resistant for accuracy and lower cost over time

Includes adult cuff and case.



SILVER SERIES DURASHOCK - DS45



- 10 year calibration warranty
- · Laser engraved dial
- Shock resistant for accuracy and lower cost over time

Includes adult cuff and case.



767 DESK MOUNT | JUNIOR POCKET OTOSCOPE



Key Features:

- · Lightweight and compact
- Halogen illumination provides brighter, whiter, longer lasting light
- Fibre optic light transmission
- Wide angle magnifying lens
- Insufflation port for pneumatic otoscopy
- Standard AA batteries (batteries not included)

GOLD SERIES DURASHOCK - DS66



- 15 year calibration warranty
- Laser engraved dial
- Shock resistant for accuracy and lower cost over time
- Jewelled movement

Includes adult cuff and case.



DURASHOCK DS66



5125.00

- Multi Cuff kit includes: Large adult, adult, small adult, child
- 15 year calibration warranty
- Laser engraved dial
- Shock resistant for accuracy
 and lower cost over time
- Jewelled movement

\$445^{.00} EBOS Code: 10001261





AGED CARE@EBOS



Essentials Premium Facial Tissues



2 Ply 100 Sheet - 1301

Livi Essentials Facial Tissues are 2 ply soft tissues that are made from virgin pulp. The petite box holds 100 sheets and is ideal for hotels, having on your office desk, in the car or at home. These tissues are hypoallergenic, making them gentle and suitable for sensitive skin.

Specifications:	
Reorder Format	Facial Tissue
Sheet Length	210
Sheet Width	195
Sheet Per Pack	100
Ply	2



\$35^{.00}

EBOS Code: 10002752

Packaging:	
Units/Inner	0
Units/Outer	30
Inner/Outer	0
Outers/Layer	11
Outers/Pallet	33
Inner Barcode (EAN)	9339812001600
Outer Barcode (TUN)	19339812001607

1302 Livi Livi

2 Ply 200 Sheet - 1302

Livi Essentials facials tissues are reliably soft, strong and affordable, perfect for high frequency use. These tissues are hypoallergenic, making it gentle and suitable for sensitive skin.

Specifications:	
Reorder Format	Facial Tissue
Sheet Length	205
Sheet Width	200
Sheet Per Pack	200
Ply	2







Your partne in paper and hygiene solutions



Cutimed® Sorbact®

Effective treatment for fungal infections

Fungal infections in skin folds and between fingers and toes

Under certain conditions, fungal skin infections and intertrigo can develop in moist areas, such as the skin folds of the stomach, under the breasts and between the fingers and toes. Symptoms of fungal infections include severe redness, flaking, itching and blisters.¹

Risk factors for the development of fungal infections and intertrigo in skin folds include antibiotic treatment, obesity, conditions associated with an impaired immune system and warm and moist environments.

Prevents and treats wound infections right from the start

Cutimed Sorbact[®] – The easy way to treat fungal infections in skin folds

The most common treatment strategy for fungal infections and intertrigo in skin folds is topical antifungal creams and ointments. They leave greasy and sticky residues on the skin that can cause irritation and may also cause other side effects as well as risk of resistance development. **Cutimed Sorbact**[®] **Ribbon Gauze** offers a solution for easy treatment of fungal infections and intertrigo in skin folds. No creams or ointments are needed.

EBOS Code:	Size:	UOM	PRICE
10002281	Cutimed Sorbact® Ribbon Gauze	Box/20	\$198.00
10002280	Cutimed Sorbact® Compress 4 x 6 cm (folded size) 11cm x 16cm (unfolded size)	Each	\$4.00
10002287	Cutimed Sorbact® Compress 7 x 9 cm (folded size) 17cm x 28cm (unfolded size)	Each	\$6.00

Always read the label and follow the directions for use.



www.eboshealthcare.co.nz All enclosed prices are GST exclusive.

Leukomed



Clinical evidence

More than 30 years of clinical experience have demonstrated the efficient, well tolerated and simple use of **Cutimed Sorbact® Ribbon Gauze** for the treatment of fungal infections and intertrigo in skin folds.^{2, 3}

Martinez-Rossi NM, Peres NT, et al. 2008. Antifungal resistance mechanisms in dermatophytes. Mycopathologia. 166(5-6):369-383.

Johansson A, Ljungh Å, et al. 2009. Open study on the topical treatment of interdigital fungal infections in diabetic patients. J Wound Care. 18(11):470, 472-473.
 Jota on file. ABIGO Medical.



Update your medication administration procedures with... Gloup!

Why should you use Gloup[®]?

- It's a slippery gel that makes tablets easier to swallow
- Reduces the need to crush tablets*
- No known drug interactions
- Little or no impact on absorption of medication*
- Supported by a strong body of clinical evidence*
- Gloup® improved medication compliance*
- 90% of healthcare workers agree that Gloup[®] is an effective method to facilitate pill-swallowing*

Which Gloup[®] is right for your resident?



Available in 5 flavours and 2 thicknesses



EBOS Code:	Product	UOM	Level	Patient group
10002172	Gloup [®] Orange Original Pump Pack	500mL	3 Moderately thick	Appropriate for most patients
10002173	Gloup [®] Straw/Banana Original Pump Pack	500mL	Anoderately thick	Appropriate for most patients
10002174	Gloup [®] Raspberry Low Sugar Pump Pack	500mL	Moderately thick	Those on a low-sugar diet
10002175	Gloup [®] Vanilla Forte Pump Pack	500mL	Extremely thick	Moderate to severe dysphagia**
10022210	Gloup [®] Lemon/Lime tube	150mL	Moderately thick	Appropriate for most patients

Compliant with the IDDSI standards (see https://iddsi.org) **Only under the advice of a healthcare professional.

Email caleb.munn@ebos.co.nz for a free Gloup Starter Kit for NEW Gloup Customers



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THIS HIGH ENERGY HIGH PROTEIN BUTTERSCOTCH FLAVOURED FORMULATED SUPPLEMENTARY DRINK CONTAINS 1255KJ# PER SERVE AND MEETS IDDSI CRITERIA.

- 15g protein per serve
- Gluten free
- 1.7kcal per mLShelf stable

EBOS Code	: Description	UOM	PRICE
10022998	Mildly Thick/ Level 2 Butterscotch HEHP		
10022999	Moderately Thick/ Level 3 Butterscotch HEHP		\$46.00
10023000	Extremelv Thick/ Level 4 Butterscotch HEHP		

*picture flavour indication only. # based on Level 2 Mildly thick





SmithNephew

ALLEVYN LIFE is proven to protect at risk patients from pressure injuries.



EBOS Code:	Description	UOM
10002195	S&N ALLEVYN LIFE SMALL 10.3CM	Pk/10
10002196	S&N ALLEVYN LIFE MED 12.9CM	Pk/10
10002197	S&N ALLEVYN LIFE LRG 15.4CM	Pk/10
10002198	S&N ALLEVYN LIFE XLRG 21CM	Pk/10



Spreads the pressure from external impact*1



Absorbs and redistributes shear forces*2



Low friction outer surface reduces shear generation²

ALLEVYN LIFE reduced the incidence of sacral pressure injuries in all medical units compared with standard care alone³

Smith & Nephew Pty Ltd Australia T +61 2 9857 3999 F +61 2 9857 3900 Smith & Nephew Ltd New Zealand T +64 9 820 2840 F +64 9 820 2841 smith-nephew.com/en°Trademark of Smith+Nephew All trademarks acknowledged © July 2023 Smith+Nephew 39840-anz V1 07/23 This material is intended for healthcare professionals. For detailed product information, including indications for use, contraindications, precautions and warnings, please consult the product's applicable Instructions for Use (IFU) prior to use.

*As demonstrated in laboratory testing; PIs- pressure injuries. **References: 1.** Smith+Nephew 2018. Pressure Redistribution Testing of ALLEVYN Life vs Mepilex Border and Optifoam Gentle SA. Internal Report. DS/18/351/R. **2.** Smith+Nephew 2019. Properties of ALLEVYN LIFE advanced wound care dressing that can contribute to the effective use as part of a Pressure Injury Prevention protocol. Internal Report. RD/19/177. **3.** Forni C, Gazineo D, Allegrini E, Bolego T, Brugnolli A, Canzan F, *et al.* Effectiveness of a multi-layer silicone-adhesive polyurethane foam dressing as prevention for sacral pressure ulcers in at-risk in-patients: Randomized controlled trial. *Int J Nurs Stud* 2022;127:1-9.

AGED CARE@EBOS

Optimising **Hand Hygiene Compliance**

Cutan[®]

Step 1: WASH

Our range of effective and Clinical Foam Handwash. Available in perfumed and perfume-free range and suitable for frequent use.



Cutan Clear Foam Hand Wash 1L

Perfume-free and dye-free, biodegradable skin hypoallergenic foam hand wash with added moisturisers, to clean hands and wash away over 99% ofdirt and germs.

FREE on loan Soap Dispenser EBOS code: 10002074

> \$18^{.50} EBOS Code: 10000330



Step 2: SANITISE

Highly effective alcohol foam antiseptic handrub. Contains a total blend of 80.6% v/v Alcohol*. Suitable for hygienic hand disinfection and surgical hand disinfection+.



Deb Cutan Alcohol Foam Sanitiser 1 Litre

Cutan Alcohol Foam Sanitiser 400ml







Step 3: MOISTURISE

Our moisturising cream nourishes and conditions to Containing ingredients for normal through to dry and



Cutan Moisturising Cream 1 Litre





Cutan Moisturising







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VORTEXÁIR

The new platform for macerator technology Smarter diagnostics | Sustainable design | Superior performance



The Vortex Air utilises the latest in motor control and diagnostics tools to minimise machine downtime whilst our SmartFlow™ maceration system ensures maximum performance. The smooth design and antimicrobial surfaces also work to reduce the risk of HCAIs alongside our sensor controlled touchless technology operation.

EBOS Code: 11000410

Contact your Aged Care Account Manager to get a SPECIAL PRICE OFFER alongside a FREE pulp of your choice*.

 Free Pulp is choice between, Washbowl, General Purpose Bowl, Jugs, Commode Bowl or Slipper Pan -Maxi/Midi. To be added to order "zero" value. Offer not available online.



Key Features and Benefits:



Latest technology – including a deodorizer pump, capacitive sensors to measure the deodorizer and water tank levels



Smart sensors – for accurate and precise diagnostics ensuring optimal performance



Water efficient – processes four pulp items, saving on a valuable resource



Multi-cycle to suit all healthcare facilities – Eco (16L of water) Standard (23L of water) Heavy (27L of water)



Inflatable lid seal - prevents aerosolization of potentially harmful pathogens



Display – provides status of cycle during operation and time remaining to users



Multiple language options – available for international markets



Quiet operation – the quietest full-size macerator on the market at 62.0dBA



Conti[®] Post Toileting Wet Wipes

A more sustainable cleaning option for assisted intimate hygiene.

Flushable and Maceratable.



Attends[®]

Coming Soon!

UPDATE TO ATTENDS CONTOURS AIR COMFORT 10

- Contours 10 is moving to a new production line this will mean it will now have the the same hour glass shape as the rest of the Contours range (6-9) for skin friendly incontinence protection.
- There will be no code or pack count changes, the bag and case dimensions will change to the same configurations as Contours 9.
- New modern bag design which creates more clarity and makes it easier to select the right product. On the new bags you will easily see how Attends is working for a more sustainable future eg. products certified by the recognised Nordic Swan Ecolabel.
- Goodbye to colours, Focus on the numbering system just focus on the number 6 to 10 and the number of drops.
- Full product name and absorbency level printed in easily read blue color on the back of every Contours pad for quick identification.



SCAN THE CODE TO VIEW THE BRITISH JOURNAL OF NURSING ARTICLE ON THE ATTENDS PRODUCT SELECTION TOOL

This tool is a variation of the Attends Day and Night Product Assessment, the article details the effectiveness of using the Attends Product Selector tool in continence management in a care home.

This fits with our EBOS Healthcare goal to deliver best practice cost effective continence care - striving to provide tools to encourage the most appropriate continence solution based on your resident's needs.





At Attends, we care about each other, our community and the planet.



Products produced by using renewable energy and supporting verified emission reduction projects.



These products have achieved the certification of the recognised Nordic Swan Ecolabel.



The cellulose within these products originates from sustainably managed forests and controlled sources.



With this label these products are certified as being harmless for human health.



Sentry Advanced Wound Care



osmocel

osmocel Si

3-5 1)(2) ... Osmocel | Hydroporous Foam Dressing Pcs/Unit PRICE **EBOS Code** Reorder Size Unit/Ctn Туре AWF050 10000039 \$19.90 Standard 5cm x 5cm 10 10 10000040 AWF052 Standard 10cm x 10cm 10 10 \$44.80

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Osmocel Si | Silicone Hydroporous **Foam Dressing**

EBOS Code	Reorder	Туре	Dressing Size	Padding Size	Pcs/Unit	Unit/Ctn	PRICE
10000044	AW\$002	Bordered	5cm x 12.5cm	2.5cm x 10cm	5	10	\$17.95
10000045	AWS003	Bordered	7.5cm x 7.5cm	5cm x 5cm	10	10	\$26.95
10000046	AWS004	Bordered	10cm x 10cm	6.4cm x 6.4cm	10	10	\$39.95
10000047	AW\$005	Bordered	15cm x 15cm	11.5cm x 11.5cm	5	10	\$46.25
10000088	AWS007	Bordered	10cm x 20cm	6.5cm x 16.5cm	5	10	\$43.90
10000048	AW\$050	Non-Bordered	5cm x 5cm	5cm x 5cm	10	10	\$24.90
10000049	AWS052	Non-Bordered	10cm x 10cm	10cm x 10cm	10	10	\$59.90
10000050	AWS053	Non-Bordered	15cm x 15cm	15cm x 15cm	10	10	\$117.95
10000089	AWS054	Non-Bordered	15cm x 20cm	15cm x 20cm	10	10	\$155.00
10000051	AW\$101	Petal Bordered	10cm x 10cm	6.5cm x 6.5cm	10	10	\$44.25
10000052	AWS102	Petal Bordered	15cm x 15cm	12.5cm x 12.5cm	5	10	\$51.90

Osmocel Si - Sacral & Vari-Site Silicone Hydroporous Foam Dressing

EBOS Code	Reorder	Туре	Dressing Size	Padding Size	Pcs/Unit	Unit/Ctn	PRICE
10000053	AW\$150	Sacrum Bordered	18cm x 18cm	13.5cm x 12.5cm	5	10	\$59.90
10000054	AWS180	Vari-Site Non-Bordered	12cm x 19cm	12cm x 19cm	5	10	\$64.95

Osmocol | Hydrocolloid Dressing

	,					
EBOS Code	Reorder	Туре	Size	Pcs/Unit	Unit/Ctn	PRICE
10000041	AWH001	Thin	5cm x 5cm	10	10	\$9.20
10000042	AWH004	Thin	10cm x 10cm	10	10	\$20.95
10000043	AWH050	Standard	10cm x 10cm	10	10	\$28.75

Osmonate | Calcium Alginate Dressing / Rope

EBOS Code	Reorder	Туре	Size	Pcs/Unit	Unit/Ctn	PRICE
1000036	AWC001	Dressing	5cm x 5cm	10	10	\$12.25
1000037	AWC002	Dressing	10cm x 10cm	10	10	\$27.90
1000038	AWC004	Rope	30cm	5	10	\$18.95

IMPERVIA Neosorb | Superabsorbent Dressing

)
EBOS Code	Reorder	Size	Pcs/Unit	Unit/Ctn	PRICE
10000075	NWC040	10cm x 10cm	20	20	\$23.20
10000076	NWC041	15cm x 15cm	20	20	\$42.75
10000077	NWC042	15cm x 20cm	20	20	\$52.75
10000078	NWC045	20cm x 45cm	5	20	\$40.95

Zorflex | Antimicrobial Wound Contact Layer

EBOS Code	Reorder	Туре	Size	Pcs/Unit	Unit/Ctn	PRICE
10000083	ZF10	Standard	10cm x 10cm	10	10	\$190.00
10000087	ZF20	Standard	10cm x 20cm	10	10	\$316.00

7 SofMesh Si | Silicone Wound Contact Layer ... 1 **EBOS** Code Reorder Size Pcs/Unit Units/Ctn PRICE 10000079 SOF0575 5cm x 7.5cm 10 20 \$14.75 1000080 SOF0810 8cm x 10cm 10 20 \$24.80 10000081 SOF1015 10cm x 15cm 10 20 \$43.75 10000082 SOF1020 10cm x 20cm 10 20 \$54.50



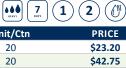


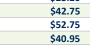












ONE TEST - THREE ANSWERS



Reliable testing is the first step toward protecting high-risk patients facing COVID-19 and Influenza

COVID-19 +FLU

Panbio[™] 4 Pack

Panbio[™] COVID 19/Flu A&B

- TEST INTERPRETATION: Control line and 3 Test lines
- SAMPLE TYPE: Nasal swab sample
- TECHNOLOGY: Lateral flow immunoassav
- USER: Nasal Self test (home test)
- STORAGE: 2~30°C (test device)
- SHELF LIFE: 24 months
- LANGUAGES: Multi language packaging and IFU.





Panbio

Each

INTRODUCING NEW	
HALYARD* 2n1* Wipe	

CLEANS + DISINFECTS 2 IN 1

One wipe to **Clean 'n' Disinfect**

EBOS Code:	Description	UOM	PRICE
10022520	Halyard 2n1 Cannister	Can/100	\$6.25
10022518	Soft Pack	Pack/100	\$6.25
10022519	Soft Pack	Pack/200	\$12.50

HERE NOW!

HALYARD



HALYARD

ALWAYS READ THE LABEL AND FOLLOW DIRECTIONS FOR USE *Registered Trademark or Trademark of O&M Halyard or its affiliates